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United Kingdom  
Imports and possible  
Canadian export  
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# Foreword

In publishing this booklet of manufacturing statistics, the Trade and Industry Branch, Department of Economics and Development, aims to inform Ontario manufacturers on export opportunities in the United Kingdom and assist them in developing new business.

The United Kingdom is one of the world's great importing nations. During the last four years it has imported, on an average, \$12.3 billion worth of goods annually. During this same period, Canada, the United Kingdom's second most important supplier, shipped an average of \$879.7 million worth of goods a year to that market. While over 75 per cent of Canadian exports to the United Kingdom are in the form of raw materials or partially manufactured goods, a number of Canadian manufacturers have recently found good markets there for fully manufactured products.

The five sections in this booklet deal successively with the volume of United Kingdom imports by classes and divisions; imports by specific commodities; selected leading Canadian exports to the United Kingdom; a list of some of the important trade fairs and exhibitions in England and Scotland, and a schedule of the retail buying seasons in London.

In translating these statistics into a possible export program, the manufacturer is advised to use the varied services of the government agencies engaged in this specialized field. The Ontario government, through its Trade and Industry Branch, maintains offices in London, England, Dusseldorf, West Germany, and Milan, Italy, as well as in Chicago and New York. The federal government, through its Department of Trade and Commerce, has many trade offices abroad including London, Liverpool, Glasgow and Belfast.



# Imports into the United Kingdom by class and division

A	1959	1960	1961	1962
FOOD, BEVERAGES AND TOBACCO	(millions of dollars)			
Live animals chiefly for food	91	90	125	113
Meat and meat preparations	848	936	885	957
Dairy products, eggs and honey	511	470	449	504
Fish and fish preparations	142	130	122	181
Cereals and cereal preparations	621	596	606	737
Fruits and vegetables	626	654	713	882
Sugar and sugar preparations	233	222	212	189
Coffee, cocoa and cocoa preparations, tea and spices	474	477	475	509
Feeding stuff for animals and food wastes	178	162	157	208
Miscellaneous food preparations	44	50	50	53
Beverages	99	114	133	135
Tobacco and tobacco manufactures	228	282	286	243
Total of Class A	4,085	4,184	4,212	4,711

## B BASIC MATERIALS

Hides, skins and fur skins, undressed	131	136	133	139
Oil-seeds, oil nuts and oil kernels	158	149	139	160
Rubber, including synthetic and reclaimed	172	211	204	184
Wood and cork	383	507	503	471
Pulp and waste paper	269	332	335	315
Silk	3	3	3	3
Wool and other animal hair and tops	453	406	410	411
Cotton	183	200	177	179
Miscellaneous textile fibres and waste	93	114	108	125
Crude fertilizers and crude minerals, excluding fuels	89	115	125	117
Metalliferous ores and metal scrap	334	455	409	362
Miscellaneous animal and vegetable crude materials	93	112	107	112
Animal and vegetable oils, fats, greases and derivatives	144	146	144	125
Total of Class B	2,505	2,887	2,798	2,703

## C MINERAL FUELS AND LUBRICANTS

Coal, coke and briquettes	3	1	2	2
Petroleum and petroleum products	1,253	1,306	1,371	1,601
Total of Class C	1,256	1,307	1,373	1,603

D	1959	1960	1961	1962
MANUFACTURED GOODS	(millions of dollars)			
Chemicals	372	478	475	515
Leather, leather manufactures and dressed furs	72	73	79	75
Rubber manufactures	11	16	19	20
Wood and cork manufactures (excluding furniture)	135	163	163	179
Paper, paper board and manufactures thereof	198	238	256	290
Woollen and worsted yarns and woven fabrics	25	27	41	41
Cotton yarns and woven fabrics	118	183	206	172
Synthetic fibre yarns and woven fabrics	27	42	43	54
Miscellaneous textile manufactures	93	117	125	137
Miscellaneous non-metallic mineral manufactures	38	54	61	66
Silver, platinum and jewellery	28	40	80	65
Iron and steel	108	274	139	161
Non-ferrous base metals	548	753	697	728
Manufactures of metals	50	79	107	113
Machinery other than electric	439	546	714	775
Electric machinery, apparatus and appliances	108	147	181	228
Railway vehicles	3	2	3	4
Road vehicles and aircraft	93	203	102	116
Ships and boats	37	39	34	83
Sanitary, plumbing, heating and lighting fixtures and fittings; building, prefabricated; furniture	18	23	27	30
Clothing, footwear, travel goods and handbags	111	163	191	223
Scientific instruments; photographic and optical goods; watches and clocks	64	95	122	134
Miscellaneous manufactured articles	132	179	184	215
Total of Class D	2,828	3,935	4,051	4,424

#### E MISCELLANEOUS

Postal packages	18	24	25	27
Live animals of a kind not normally used for food	23	26	29	31
Total of Class E	41	50	54	58

TOTAL - A-B-C-D-E	10,715	12,363	12,488	13,499
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# Selected imports into the United Kingdom by commodity

A	1959	1960	1961	1962
FOODS, BEVERAGES AND TOBACCO	(millions of dollars)			
Beef and veal, fresh and frozen	189.2	195.3	157.5	189.1
Pork, fresh, chilled or frozen	8.6	13.3	11.8	12.9
Poultry, dead, fresh and frozen	2.3	2.2	1.4	2.3
Turkeys, fresh and frozen	3.6	2.0	2.1	1.6
Bacon	231.0	273.8	270.0	283.9
Sausages not in airtight containers	2.1	2.4	2.6	2.4
Sausages in airtight containers	1.4	1.4	1.5	1.6
Beef tongues	10.2	9.3	8.0	7.5
Corned beef	49.0	37.1	51.7	55.8
Veal	3.8	3.2	3.9	4.0
Bacon and hams	38.9	42.4	46.9	46.2
Pork	6.1	10.1	17.1	15.6
Pork tongues	2.1	2.5	2.4	2.3
Other pork products	24.8	26.2	27.8	28.8
Beef or veal extracts and essences	5.0	3.0	4.0	4.2
Whole milk powder, unsweetened	7.2	7.3	7.6	10.2
Skimmed milk powder, unsweetened	15.6	9.1	6.4	5.7
Butter	361.3	332.8	302.0	353.3
Cheese	103.3	87.0	89.3	98.5
Eggs in shell	4.3	12.7	13.6	9.1
Eggs whole, frozen, not in shell	6.0	7.8	11.7	9.3
Eggs, other, whole and yolk, not in shell	3.5	2.9	4.7	2.5
Honey	1.7	2.2	3.1	3.0
Salmon, fresh, including packed in crushed ice	1.2	1.1	1.0	1.7
Salmon, chilled or frozen	3.2	5.6	5.2	5.4
Prawns, fresh	.9	.8	.8	1.1
All other sorts shell fish and molluscs	3.6	1.9	5.1	7.3
Pilchards	3.6	4.4	4.3	4.8
Salmon preparations	80.9	58.4	43.4	90.1
Sardines	3.9	4.4	4.3	6.0
All other fish preparations	8.4	6.9	2.4	5.2
Wheat	291.6	284.5	287.2	312.5
Barley	58.3	41.7	51.2	26.4
Maize	166.7	177.8	181.9	276.6
Oats	7.1	1.8	2.4	4.3
Meal and flour of wheat	34.2	34.2	36.6	41.3
Maize starch for use as food	2.8	2.9	3.1	4.0
Apples	41.8	45.1	55.1	70.7
Grapes other than hot house	15.5	17.0	20.5	22.5
Peaches and nectarines	4.2	4.7	6.0	6.2
Pears	13.7	14.3	17.9	20.5
Plums, greengages and damsons	2.3	2.1	3.6	2.9
Prunes	3.1	5.2	4.5	6.5
Apples, preserved	1.1	.6	1.9	4.0
Peaches, preserved	24.6	28.5	31.7	35.8
Pears, preserved	18.4	19.4	21.4	25.0
Other jam or jellies	1.1	.9	1.3	2.6
Grape juice	.9	1.1	1.6	1.4
Other fruit juice	3.1	2.6	2.2	2.7

	1959	1960	1961	1962
FOODS, BEVERAGES AND TOBACCO (continued)	(millions of dollars)			
Beans, preserved	1.3	1.1	1.3	1.8
Tomato puree or paste	10.3	11.2	11.7	13.6
Tomato, other (including whole peeled)	11.5	15.4	14.0	15.5
Soups	2.5	5.4	.7	1.4
Tomato juice	2.0	2.2	2.7	2.9
Bran	22.1	16.5	12.9	18.3
Linseed cake and meal	4.2	4.4	2.4	3.3
Soya bean cake and meal	17.0	18.9	14.0	22.8
Sunflower seed cake and meal	7.0	6.8	6.9	9.2
Meat meals and mixtures of meat meals with bone meals	7.0	2.8	2.5	3.2
Lard and other shortening	41.0	45.8	45.6	50.0
Wine	48.6	59.1	72.6	74.2
Beer	27.4	27.6	29.6	29.5
Unenumerated spirits, sweetened, tested	4.9	5.9	7.3	6.4
Unenumerated spirits, not sweetened, tested	1.2	1.4	1.9	1.5
Tobacco stripped, unmanufactured, flue-cured	59.5	79.5	92.6	101.6
Tobacco stripped, unmanufactured, other sorts	4.2	4.9	4.2	4.6
Tobacco unstripped, unmanufactured, flue-cured	150.5	181.7	176.0	119.8
Tobacco unstripped, unmanufactured, other sorts	10.0	10.9	7.5	10.5
Tobacco manufactures, cigars	2.7	3.4	4.0	4.0
Tobacco manufactures, all other	.9	1.5	1.6	2.0

## B BASIC MATERIALS

Cattle hides, not treated	25.8	19.3	21.1	17.3
Calf skins, not treated	4.9	5.6	5.8	3.9
Fur skins, not treated	67.8	80.4	83.9	89.1
Soya beans	19.6	28.2	19.3	26.5
Flax or linseed	20.9	22.6	22.5	20.6
Roundwood logs of pine, spruce and aspen, unshaped	5.9	6.4	7.0	6.7
Non-coniferous, in the round or roughly squared, not further prepared	18.8	23.9	25.5	19.1
Wood, shaped or simply worked	7.1	12.7	14.2	10.2
Redwood and Douglas fir, sawn	126.3	166.7	156.1	147.4
Other sorts, coniferous, sawn	139.2	198.8	197.4	192.1
Weatherboards, flooring and matchings, softwood, planed or dressed	3.4	4.0	3.7	4.1
Non-coniferous, sawn, not further prepared, not elsewhere specified	56.6	71.9	74.2	61.6
Wood pulp for all purposes, mechanical pulp	48.7	58.2	58.2	55.3
Sulphite, dry, bleached, dissolving	38.3	44.8	44.0	41.3
Sulphite, dry, bleached, other	40.1	49.2	53.5	52.5
Sulphite, dry, unbleached, strong	25.0	26.5	28.0	22.6
Sulphite, dry, unbleached, other	11.3	14.0	10.0	7.2
Sulphite, wet	10.3	14.3	13.8	14.4
Soda and sulphate, dry, bleached, dissolving	5.4	5.4	6.1	6.1
Soda and sulphate, dry, bleached, other	37.6	50.3	52.7	56.6
Soda and sulphate, dry, unbleached, kraft	18.9	25.0	24.9	18.8
Soda and sulphate, dry, unbleached, other	10.9	20.9	22.0	8.3



BASIC MATERIALS (continued)	1959	1960	1961	1962
	(millions of dollars)			
Sulphur	10.8	13.8	14.2	15.3
Asbestos, crude, fibre and waste	26.1	33.1	34.3	29.3
Iron pyrites (including cupreous iron pyrites)	2.8	3.3	3.4	3.5
Iron ore and concentrates	188.0	239.5	209.1	187.1
Zinc ore and concentrates	6.9	10.3	9.9	7.7
Ilmenite	4.9	6.7	5.8	5.9
Animal tallow, technical	11.3	9.0	8.8	6.9
Linseed oil, raw, boiled or refined	15.4	12.2	13.3	16.5

### C MINERAL FUELS AND LUBRICANTS

Coal, coke and briquettes	3.7	1.4	2.3	2.1
Petroleum and petroleum products	1,252.8	1,306.3	1,371.0	1,600.7

### D MANUFACTURED GOODS

Aluminum oxide, crude, unground	1.8	3.1	1.7	1.7
Silicon carbide	2.7	4.0	3.5	4.5
Calcium carbide	7.5	10.7	7.7	3.7
Cobalt oxides	1.4	1.8	2.2	2.5
Silicon	2.8	3.6	3.3	3.7
Glycerine, crude or distilled	4.2	2.9	1.8	1.8
Styrene (monomeric)	2.7	3.1	4.0	3.4
Vinyl acetate (monomeric)	1.6	2.3	2.1	2.0
Antibiotics including penicillin, streptomycin and tyrocidine	1.9	4.1	2.9	2.4
Potassium chloride	26.5	28.7	29.7	30.5
Potassium sulphate	1.2	1.0	1.1	1.3
Plastics materials	53.3	80.9	76.0	94.5
Disinfectants, insecticides	3.3	3.7	2.6	2.6
Starch and preparations therefrom	12.8	13.1	15.4	14.1
Gelatin, (technical) other than capsules	1.4	2.5	2.1	1.9
Cattle hide rough tanned leather	13.9	13.0	13.8	11.5
Patent leather of a thick, permanent, high-gloss finish	.4	.7	2.1	2.1
Veneers	9.9	10.3	9.2	8.6
Plywood, including laminboard, blockboard and battenboard	63.2	82.7	79.3	75.6
Hardboard	17.9	19.2	18.4	20.6
Other fibre building board	4.5	5.0	5.6	5.7
Newsprint in rolls	76.2	93.0	97.0	107.5
Other printing paper, not machine glazed, and poster paper	1.1	2.0	3.2	6.4
Writing or duplicating paper in sheets, not machine glazed	.8	.9	1.3	1.7
Kraft paper, machine glazed	9.4	11.2	10.7	10.8

MANUFACTURED GOODS (continued)	1959	1960	1961	1962
	(millions of dollars)			
Pure sulphite machine glazed paper	4.7	5.8	6.5	6.3
Other machine glazed paper	3.6	3.7	3.8	2.9
Folding box board, not machine glazed	7.8	10.1	9.5	9.4
Kraft board in reels	15.3	14.7	16.0	20.7
Wood pulp board (non-bending), not coated	2.1	2.1	2.3	2.2
Tissue (machine glazed)	2.4	2.7	2.7	2.3
Greaseproof and imitation greaseproof paper	8.6	9.4	9.2	9.4
Boxes and cartons of paper and cardboard (including folding boxes)	1.9	2.5	2.4	2.9
Abrasives, manufactured	2.2	2.8	3.1	3.3
Platinum, palladium, iridium, rhodium, osmium and ruthenium and alloys thereof	4.5	3.5	3.3	3.3
Pig iron and sponge iron	5.7	12.6	3.0	8.2
Ferro-chromium	11.0	16.4	16.1	9.0
Ferro-manganese and spiegeleisen	6.9	8.4	9.1	9.7
Ferro-silicon and silicon alloys not elsewhere specified	8.9	14.4	14.0	13.2
Silicon manganese	3.6	4.7	4.5	4.4
Blooms, billets and slabs of steel other than alloy steel	.2	22.7	7.1	13.1
Bars and rods of alloy steel	2.9	5.8	7.1	5.5
Steel plates, uncoated	.5	4.0	1.0	3.5
Steel sheets, black	44.4	109.8	22.1	22.4
Hoop and strip of alloy steel	1.2	2.8	1.7	1.8
Hoop and strip, other	1.2	2.4	1.9	1.8
Wire rods of steel	3.2	13.7	5.4	4.9
Wire, single (not insulated)	1.4	2.8	2.5	2.4
Tubes, pipes and fittings, cold drawn, weldless	.7	2.1	2.9	1.4
Tubes, pipes and fittings, other	2.2	6.4	5.0	4.7
Wrought fittings for wrought tubes	1.6	1.5	2.4	2.2
Copper and copper alloys	279.5	371.6	346.3	372.0
Nickel and nickel alloys	49.7	88.9	107.6	88.5
Aluminum and aluminum alloys	126.7	168.2	141.9	156.6
Lead and lead alloys	34.2	41.9	33.2	30.1
Zinc and zinc alloys	39.9	49.3	38.9	31.6
Cobalt metal, unwrought	3.4	5.4	4.9	4.4
Magnesium	2.2	2.9	3.9	3.8
Nails, screws and similar articles of all base metals	2.3	5.3	6.8	7.4
Aeroplane engines	93.4	79.5	93.7	97.2
Engines for motor vehicles (including tractors) complete and parts	5.5	10.6	11.5	10.4
Agricultural machinery for preparing the soil	2.2	2.9	3.3	3.5
Combine harvester-threshers	5.4	3.1	9.3	8.1
All other harvesting and threshing machinery	4.8	3.9	5.1	5.8
Tractors, complete	3.7	4.5	5.7	2.7
Tractor parts	4.6	4.7	5.6	7.0
Cash registers (including parts)	3.6	4.5	6.3	5.6
Dictating machines, complete	7.5	5.8	3.3	2.9
Pumps, including parts	6.0	9.2	11.8	13.8
Cranes and bridge transporters	4.8	5.1	6.3	6.4
Hoists and other lifting machinery (including winches and capstans)	1.6	2.1	3.2	3.9
Excavating, earth-moving machinery, complete	6.4	14.5	14.6	7.9
Parts for excavating and earth-moving machinery	4.6	5.4	9.2	7.5
Woodworking machinery	2.5	2.5	2.8	3.6



MANUFACTURED GOODS (continued)	1959	1960	1961	1962
	(millions of dollars)			
Portable power tools, pneumatic (excluding saws) and parts thereof	1.4	2.1	2.3	2.6
Paper-mill and pulp-mill machinery	2.5	2.9	5.8	7.1
Cardboard box and carton-making	3.6	4.0	4.7	3.8
Air-conditioning machines, complete	2.5	4.0	6.3	6.5
Air compressors and exhausters, complete	2.5	4.1	4.9	5.1
Gas compressors and exhausters, complete and parts	3.6	3.6	6.6	6.9
Packing, packeting, bottling, canning and labelling machinery	7.3	11.7	12.5	14.1
Ball bearings, including parts	3.1	5.7	7.1	7.4
Roller bearings, including parts	4.5	9.9	9.1	8.2
Generators, including parts	2.7	3.5	3.8	5.3
Motors, including parts	4.2	6.5	8.4	10.7
Rotary converters	3.3	5.7	5.5	5.9
Switch gear and switchboards	3.0	5.0	6.5	5.4
Valves, electronic, complete	8.0	11.7	12.0	14.3
Cathode ray tubes, complete	4.7	1.6	1.3	1.4
Radio receiving sets, domestic or portable	1.1	1.7	4.1	7.0
Radio communication and navigational aid equipment, complete	12.6	15.1	19.2	25.8
Apparatus for telegraphy and telephony	3.5	1.9	2.6	5.0
Welding machinery other than tube making	1.8	2.1	3.2	3.2
Electrical cooking and heating apparatus	4.5	6.1	8.1	8.8
Magnetos, ignition, and electric appliances for aeroplanes, motor vehicles and cycles	6.4	10.0	10.8	10.1
Electro-medical apparatus	2.7	3.1	4.4	5.4
Scientific electrical instruments	4.9	8.0	8.5	12.1
Sound reproducing apparatus	15.1	16.8	19.0	24.6
Matches, safety	2.7	2.8	2.9	3.4
Matches, other sorts	2.4	2.4	2.3	2.8
Plastic manufactures	5.8	8.3	11.1	16.6
Sports, games, gymnastics and athletic apparatus	1.9	2.5	3.3	5.1

SOURCE: Accounts relating to Trade and Navigation of the United Kingdom.

## Canadian exports to the United Kingdom by main groups

MAIN GROUPS	1959	1960	1961	1962
	(millions of dollars)			
Live animals	*	.2	.2	.1
Food, feed, beverages and tobacco	*	258.2	237.7	270.3
Crude materials, inedible	*	178.9	204.5	172.0
Fabricated materials, inedible	*	459.9	440.1	435.8
End products, inedible	*	17.9	26.1	30.6
Special transactions — trade	*	.2	.2	.2
TOTAL		915.3	908.8	909.0

\* Due to reclassification, comparable statistics are not available for 1959.

## Selected leading Canadian exports to the United Kingdom

FOOD, FEED, BEVERAGES AND TOBACCO	1959	1960	1961	1962
	(millions of dollars)			
Apples — fresh	2.6	3.2	3.8	4.5
Soups, n.e.s.	.6	3.4	.1	.1
Barley	36.1	28.9	4.8	11.9
Soya beans	4.4	5.0	7.5	7.4
Beans, dried	.6	.2	.7	2.5
Oats	1.6	.9	—	.9
Peas, whole dried	.4	.4	.2	.5
Ontario winter wheat except seed	.4	.6	1.4	.7
Durum wheat except seed	1.0	1.2	1.6	1.1
Wheat except seed, n.e.s.	146.8	133.7	137.1	138.4
Bran shorts and middlings	.5	1.6	.3	1.2
Flour of wheat, n.e.s.	23.2	22.7	22.2	22.7
Whiskey	.5	.5	.3	.3
Linseed oil cake and meal	.6	.6	.7	.8
Soya bean oil cake and meal	14.2	13.8	10.2	17.5
Tobacco, burley	.6	.8	.1	.6
Tobacco, bright flue cured	19.2	20.7	24.8	26.0
Salmon sockeye canned	11.5	4.4	5.7	4.4
Salmon coho canned	3.9	1.2	1.1	1.8
Salmon pink canned	1.0	.3	.8	2.7
Salmon chum canned	.8	.2	.2	.3
Fish meal, n.e.s.	1.5	.9	.7	.9
Cheese cheddar	6.9	6.0	5.8	8.3
Sausage casings	.5	.6	1.2	1.7

n.e.s. — not elsewhere specified.



## CRUDE MATERIALS, INEDIBLE

1959                      1960                      1961                      1962  
(millions of dollars)

Clover seed, alsike	.2	.2	.2	.2
Clover seed, red	.7	.3	.2	.6
Flaxseed, n.e.s.	18.1	20.7	21.4	16.8
Grass seed, timothy	.5	.5	.3	.4
Beaver skins undressed	1.1	.9	1.0	.6
Mink skins undressed, ranch	.8	.7	.9	1.1
Mink skins undressed, wild	.8	1.1	.8	.9
Muskrat skins undressed	.9	.6	.9	.8
Squirrel skins undressed	.5	.9	.8	.6
Calf skins and kips raw	.4	.4	.4	.1
Cattle hides raw	.1	.2	.5	.1
Seal skins raw except fur	.5	.4	.3	.4
Wool in the grease	.9	.6	.4	.4
Pit props of wood	.6	.9	1.2	.2
Pulpwood, spruce, balsam fir peeled	2.3	2.1	2.8	2.4
Iron ore — direct shipping grade	*	*	*	13.9
Copper fine in ore	.6	1.0	1.2	1.0
Nickle in matte or speiss	37.0	53.8	81.8	67.8
Nickle in oxide	.4	1.8	1.7	2.2
Platinum in concentrates	11.7	14.8	24.8	21.7
Zinc in ore	.7	.7	.9	.5
Metal ores, concentrates n.e.s.	.7	.4	.3	.2
Radio-active ores, concentrates	32.6	25.9	18.3	16.6
Radio wireless apparatus	—	.3	.2	.4
Asbestos milled fibres	7.1	7.4	7.4	6.2
Asbestos waste refuse shorts	1.9	2.0	2.1	1.8

## FABRICATED MATERIALS, INEDIBLE

Linseed and flaxseed oil	.3	.8	2.1	.6
Soya bean oil	2.6	2.0	4.4	4.6
Upper leather calf	.3	.4	1.0	.6
Upper leather, n.e.s.	1.1	1.4	2.9	2.2
Tallow, inedible	3.4	4.0	3.5	.9
Synthetic fibre, thread and yarn	.1	3.1	.2	.5
Railroad ties, Douglas fir	.6	.9	1.2	.2
Lumber, cedar, n.e.s.	3.2	4.9	—	.2
Lumber, Douglas fir	5.7	11.4	11.4	6.7
Lumber, hemlock	8.6	19.2	16.4	19.0
Lumber, pine	2.7	2.8	3.1	2.7
Lumber, spruce, n.e.s.	4.4	9.7	10.5	9.3
Lumber, softwood, n.e.s.	.9	2.7	.1	—
Flooring, maple	.9	1.0	1.2	1.3
Plywood, Douglas fir	7.9	10.4	11.4	16.1
Spoolwood	.5	.5	.8	.4
Woodpulp, sulphate, kraft bleached	5.0	8.2	7.4	5.3
Woodpulp, sulphate, semi-bleached	2.0	2.4	2.2	1.8
Woodpulp, sulphate, unbleached	1.5	2.5	3.2	2.4

n.e.s. — not elsewhere specified.

\* Due to reclassification, statistics not available prior to 1962.

FABRICATED MATERIALS, INEDIBLE (continued)	1959	1960	1961	1962
	(millions of dollars)			
Pulp, sulphite, bleached, dissolving	4.1	3.4	2.8	3.8
Pulp, sulphate, bleached, paper grades	1.9	3.7	3.8	1.6
Pulp, sulphite, unbleached, strong	2.2	2.5	3.1	7.3
Pulp, sulphite, unbleached, news grade	4.2	5.2	3.7	1.2
Wood pulp, mechanically prepared, unbleached	2.9	2.7	3.1	3.4
Wood pulp, n.e.s.	1.0	1.6	1.8	1.0
Match splints	1.1	1.1	1.1	.9
Paper board, n.e.s.	7.5	1.9	—	.3
Book printing and litho paper	.4	.6	.3	—
Newsprint paper	51.6	60.2	59.3	63.5
Writing and reproduction paper	.4	.6	1.2	1.7
Ferro silicon	2.4	3.8	3.6	3.4
Bars, steel, hot rolled	1.5	1.3	1.3	.9
Plates, sheets and strips, steel — new classes	.2	6.6	3.1	5.4
Aluminum pigs, ingots, slabs	68.4	78.9	71.6	80.5
Copper ingots, bars, billets	48.2	67.5	66.3	57.0
Copper rods, strips, sheets	1.3	2.4	2.0	1.8
Lead in pigs, refined lead	6.3	8.4	5.8	6.0
Nickle anodes, cathodes, ingots	8.9	12.4	19.8	15.2
Zinc blocks, pigs, slabs	15.4	19.7	16.6	16.3
Cadmium	1.0	1.4	1.6	2.3
Magnesium	1.8	2.3	3.2	2.8
Selenium and salts	1.1	1.6	1.4	1.0
Non-ferrous metals, n.e.s.	.6	.8	.6	.3
Coke, petroleum	1.2	.4	.2	.2
Abrasives, artificial crude (further refined)	2.8	3.9	2.3	3.3
Acids, organic and derivatives	1.2	1.4	1.9	1.1
Cellulose products	.7	.3	.2	—
Cobalt oxides and hydroxides	1.3	1.6	2.1	2.3
Polystyrene	1.0	1.9	.4	.1

#### END PRODUCTS, INEDIBLE

Engines, marine and parts	.7	1.2	.9	.7
Autos, passenger, new, over \$1,000	.8	1.2	.7	.5
— Denotes less than value of \$50,000 exported to United Kingdom.				
n.e.s. — not elsewhere specified.				

SOURCE: Dominion Bureau of Statistics, Trade of Canada, Exports.



# Fairs and Exhibitions in United Kingdom

## 1963

August 23 - 31	International Brewers and Allied Trades Exhibition, Corn Exchange Pavilion. Apply, Viceroy Publicity Ltd., 25 Ship Street, Brighton, Sussex.
September 2 - 5	Knitting Wool Trade Fair, Exhibition Hall, Harrogate. Apply, A. S. Danery, "Knitting Wool Review", 22 Strand, London, W.C.2.
September 2 - 6	Productivity Exhibition, Queens Hall, Leeds. Apply, Modern Exhibition Services Ltd., Queens Hall, Sovereign Street, Leeds, 1.
September 3 - 13	National Ideal Homes Exhibition and Food Fair, Mansion House, Dublin. Apply, Irish Exhibitions Ltd., 52 Fitzwilliam Square, Dublin 2.
September 4 - 12	International Packaging Exhibition, Olympia, London. Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester 3.
September 4 - 14	Ideal Homes and Trades Exhibition, Winter Garden, Eastbourne. Apply, L. Powell, Exhibition Officer, Winter Garden, Eastbourne.
September 11 - 21	"Manchester Evening News" Food Cookery and Catering Exhibition, at City Hall, Deansgate. Apply, Provincial Exhibitions Ltd., City Hall, Deansgate, Manchester. (Tel. Deansgate 6363.)
September 16 - 21	Sussex Industries Exhibition and Trade Fair, Corn Exchange. Apply, Fed. of Sussex Industries Ltd., Seven Dials Corner, Brighton.
September 17 - 21	Domestic Heating and Insulation in the Home Exhibition Free Trade Hall, Manchester. Apply, Clarke and Rhodes Ltd., 11-13 Bridge Street West, Manchester 3.
September 26 - October 19	"Birmingham Mail" Midlands Ideal Home Exhibition, Bingley Hall. Apply, Herbert Daniel Exhibitions Ltd., 3 Clifford Street, London, W.1.
September 28 - October 3	International Bakers' and Confectioners' Exhibition, Olympia, London. Apply, Trades' Markets and Exhibitions Ltd., 623 Grand Building, Trafalgar Square, London, W.C.2.
September 28 - October 9	Dundee Ideal Homes and Trades Exhibition, Caird Hall, Dundee. Apply, Renova Exhibitions Ltd., 24 Middle Street, Brighton, Sussex.
September 30 - October 3	"Shoes for Spring" Exhibition, Mount Royal Hotel, London. Apply, British Footwear Manufacturers Federation, 22 Gilbert Street, London, W.1.
September 30 - October 9	Business Efficiency Exhibition, Olympia, London. Apply, Business Equipment Trade Association, 64 Cannon Street, London, E.C.4.
October 1 - 3	National Association of Outfitters Exhibition, Exhibition Hall, Harrogate. Apply, National Association of Outfitters, 21 Cavendish Place, Cavendish Square, London, W.1.
October 1 - 4	Flooring and Finishes Exhibition, New Horticultural Hall, London. Apply, Edgar M. Leight (Exhibitions) Ltd., Suite 22, 67/69 Chancery Lane, London, W.C.2.
October 2 - 19	Modern Homes Exhibition, Kelvin Hall, Glasgow. Apply, John Gardiner, General Manager, Corporation of Glasgow, Kelvin Hall, Glasgow, C.3.
October 3 - 13	International Water Sports Exhibition, Alexandra Palace, London. Apply, Trades Exhibitions Ltd., Exhibition House, Spring Street, London, W.C.2.
October 8 - 11	International Aerosol Congress and Exhibition, Royal Pavilion and Corn Exchange. Apply, British Aerosol Manufacturers Association, Cecil Chambers, 86 Strand, London, W.C.2.
October 15 - 18	Corrosion and Metal Finishing Exhibition, Queens Hall, Leeds. Apply, Technology Publications Ltd., The Tower, 229-243 Shepherd's Bush Road, Hammersmith, London, W.6.

# Fairs and Exhibitions in United Kingdom

## 1963 (continued)

October 16 - 26	International Motor Exhibition, Earls Court, London. Apply, A. A. Goode, Society of Motor Manufacturers and Trades Ltd., Forbes House, Halkin St., S.W.1.
October 22 - 25	Royal Dairy Show, Olympia, London. Apply, Royal Association of Dairy Farmers, 17 Devonshire Street, London, W.1.
October 26 - November 2	Yorkshire "Do-it-Yourself" and Hobbies Exhibition, Queens Hall, Leeds. Apply, William Leah Exhibitions Ltd., 17 Oxenden Street, London, S.W.1.
October 28 - 31	Junior Fashion Show, Old Horticultural Hall, London. Apply, National Children's Wear Association, 40/42 Oxford Street, London, W.1.
October 28 - November 1	"Fuel and Productivity" Conference and Exhibition, Exhibition Hall, Harrogate. Apply, The Institute of Fuel, 18 Devonshire Street, Portland Place, London, W.1.
November 4 - 7	Children's and Teenage Fashion Fair, Piccadilly Hotel, London. Apply, Teenage, Infants' and Girls' Fashion Fair Organization, 92 Cavendish Street, London, W.1.
November 11 - 14	British Sports Trade Fair, Mount Royal Hotel, London. Apply, Federation of British Manufacturers of Sports and Games Ltd., 145 Oxford Street, London, W.1.
November 11 - 16	Engineering Materials and Design Exhibition and Conference, Earls Court, London. Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1.
November 11 - 16	Industrial Photographic and Television Exhibition, Earls Court, London. Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1.
November 11 - 16	International Factory Equipment Exhibition, Earls Court, London. Apply, Industrial and Trade Fairs Ltd., Commonwealth House, 1-19 New Oxford Street, London, W.C.1.
November 13 - 27	The Building Exhibition, Olympia. Apply, The Building Trades Exhibition Ltd., 11 Manchester Square, London, W.1. (Tel. HUNter 1951.)
December 2 - 6	Royal Smithfield Show and Agricultural Machinery Exhibition, Earls Court, London. Apply, Exhibition Manager, Smithfield Show Joint Comm. S.M.M.T., Forbes House, Halkin Street, London, S.W.1.

## 1964

January	Exhibition of Scientific Instruments and Apparatus, Old and New Horticultural Halls. Apply, Institute of Physics and Physical Society, 47 Belgrave Square, London, S.W.1.
January 21 - 30	International Hotel and Catering Exhibition, Olympia, London. Apply, Hotel and Catering Exhibition (London Ltd.), 623 Grand Building, Trafalgar Square, London, W.C.2.
February 24 - 28	Men's and Boys' Wear Exhibition, Mount Royal Hotel, London. Apply, Industrial Exhibition Ltd., 9 Argyll Street, London, W.1.
March 18 - 25	International Electrical Engineers Exhibition, Earls Court, London. Apply, Electrical Engineers (A.S.E.E.), Exhibitions Ltd., 6 Museum House, 25 Museum Street, London, W.C.1.

April 13 - 17	International Compressed Air and Hydraulics Exhibition and Conference, Olympia, London. Apply, Commercial Exhibitions Ltd., St. Richards House, Eversholt Street, London, S.W.7.
April 13 - 17	International Pipes, Pipelines, Pumps and Valves Exhibition and Conference, Earls Court London. Apply, Scientific Surveys Ltd., 97 Old Brompton Road, London, S.W.7.
April 14 - 25	Scotland's Food Exhibition, Kelvin Hall, Glasgow. Apply, Scottish Trades Markets and Exhibitions Ltd., City Hall, Deansgate, Manchester 3.
April 27 - May 1	International Hardware Trades Fair, Olympia, London. Apply, Universal Exhibitions Ltd., Holland Park, London, W.11.
May 5 - 15	Mechanical Handling Exhibition, Earls Court, London. Apply, Illiffe Exhibitions Ltd., Dorset House, Stamford Street, London, S.E.1.
May 6 - 8	Shoe Machinery and Components Exhibition. Granby Hall, Leicester. Apply, L. W. Redhead, "Shoe and Leather Record", Spencer House, South Close, London, E.C.2.
May 25 - 30	Instruments, Electronics and Automation Exhibition, Olympia, London. Apply, Industrial Exhibitions Ltd., 9 Argyll Street, London, W.1.
June 10 - 20	World Book Fair, Earls Court, London. Apply, Industrial Presentations Ltd., The Tower, 229-243 Shepherd's Bush Road, London, W.6.
July 16 - 18	Liverpool Show, Wavertree, Liverpool. Apply, The Show Secretary, Liverpool Show Offices, 94/96 Dale Street, Liverpool 2.
August 12 - 29	Liverpool Ideal Home Exhibition, St. George's Hall, Liverpool. Apply, Jack D. Rose (Exhibitions) Ltd., Bostel House, Brighton 1, Sussex.
September 3 - 19	Scottish Industries Exhibition, Kelvin Hall, Glasgow. Apply, M. H. Donaldson, The Scottish Council, 2 Woodside Terrace, Glasgow, C.3.
September 6 - 13	Farnborough Flying Display and Exhibition, Flying Ground. Apply, Society of British Aircraft Constructors Ltd., 29 King Street, St. James's, London, S.W.1.
September 16 - 26	International Commercial Motor Transport Exhibition, Earls Court, London. Apply, Society of Motor Manufacturers and Traders, Forbes House, Halkin Street, London, S.W.1.
October 5 - 9	Brewing, Bottling and Allied Trades Exhibition, Olympia, London. Apply, Trades' Markets and Exhibitions Ltd., 633 Grand Building, Trafalgar Square, London, W.C.2.
October 21 - 31	International Motor Exhibition, Earls Court, London. Apply, Society of Motor Manufacturers and Traders Ltd., Forbes House, Halkin Street, London, S.W.1.
November 8 - 16	Scottish Motor Exhibition, Kelvin Hall, Glasgow. Apply, Scottish Motor Trade Association Ltd., 3 Palmerston Place, Edinburgh 12.
November 14 - 16	Scientific Instrument Manufacturers Association, Grand Hotel, Eastbourne.
December 7 - 11	Royal Smithfield Show Agricultural Machinery Exhibition, Earls Court, London. Apply, Society of Motor Manufacturers and Traders Ltd., Forbes House, Halkin Street, London, S.W.1.



## Retail buying seasons in London

COMMODITY	FALL TRADE	SPRING TRADE	OTHER SEASONS
Slippers	January		
Footwear (other than slippers)	February, March, April, May	August, September, October, November	
Home furnishings, draperies and bedding	April, May	September, October	Continuous
Furniture	August	January, February	Continuous
Housewares and appliances			Continuous
Toys			January, February, March
Winter sporting goods	March, April		
Summer sporting goods		November, December	
China and glass			Continuous
Women's coats, suits and dresses	Mid April to end of May	October, November	September for late winter, March for late summer
Women's lingerie, sportswear and sweaters	May 1 to June 10 (mostly first half of May)	October, November	September for late winter, March for late summer
Handbags and small leather goods	May	October, November	
Women's gloves	March, April	October, November	
Women's hosiery			Continuous
Men's suits	March, April, May	September, October, November	
Men's underwear, shirts, sweaters, etc.	April, May	October, November	
Men's accessories	June (for Christmas)		Continuous
Infants' wear	Late April to end of May	October, November, December	





# Statistics for profit

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